









www.terresens.com





# L'ALTIMA

161 route de Prariand 74120 Megève



LOCATION

Autoroute A43 Albertville D1212 for 32 km Autoroute A40 Exit Sallanches



Sallanches station
12 km from Megève
Direct TGV train on weekends in winter.
Frequent bus transfer service
to the resort departing from Sallanches.



Geneva:

1h13 (international flights)

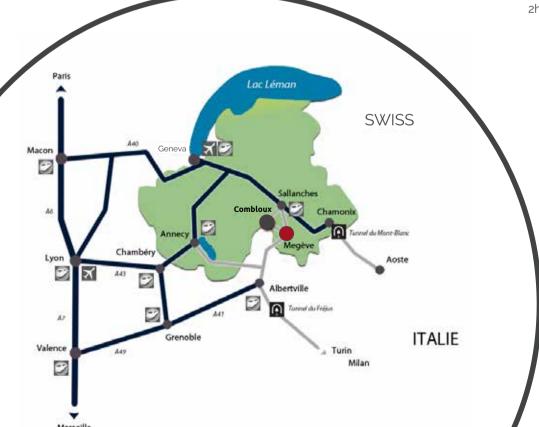
Annecy:

1h15 (flights from within France and Europe)

Chambéry:

1h17 (flights from within France and Europe) **Grenoble**:

1h34 (flights from within France and Europe) **Lyon**:
2h27 (international flights)



The first ski competition was created in 1914 and many photos show the village's discovery and development during this time. Farmers created ski slopes – nearly all of them would be tested out.

Through her writing, a female journalist drew attention and new energy to the village. She would go on to become a Grande Dame of Megève through her influence. Mathilde Maige-Lefournier was a mountaineer originally from Chambéry. In November 1913, she wrote an article for 'La Montagne' review entitled "Megève or the glory of skiing" which praised the skiing in Mont d'Arbois and Rochebrune.

One day she said to a hotelier in the village "I believe that Megève was created for skiing and skiing invented for Megève".

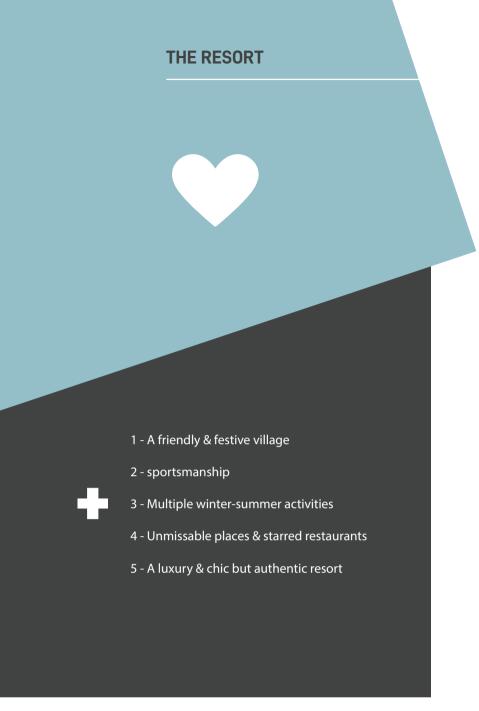
The arrival of the Rothschild family on Mont d'Arbois further accelerated the development of skiing in Megève. For them it was about building a French competitor to the Swiss ski resort of Saint-Moritz. The desire was to create a winter sports resort which would be a symbol of the French way of life. From the beginning, Megève was very sought after with the highest royalty staying at the resort.

In 1923, the Megève Sports Club was created which would later see some great champions emerge from its midst. Emile Allais, a child of the country, became a triple medallist at the World Ski Championships in Chamonix in 1937.

The famous Aallard fuseau ski pants were invented here in 1930.

This creative energy made the resort a talking point and its rise became dazzling.







**ALTITUDE:** 1113 m to 2350 m



**LOCATION:** Grand Massif



# **CHARACTERISTICS:**

Ideal location
A charming village
Ambassador of
alpine gastronomy



**ACTIVITIES:** 

4-Season Resort Multi-activities



LABEL:

Family +
Best of the Alps
Nordic France
Top of the French Alps

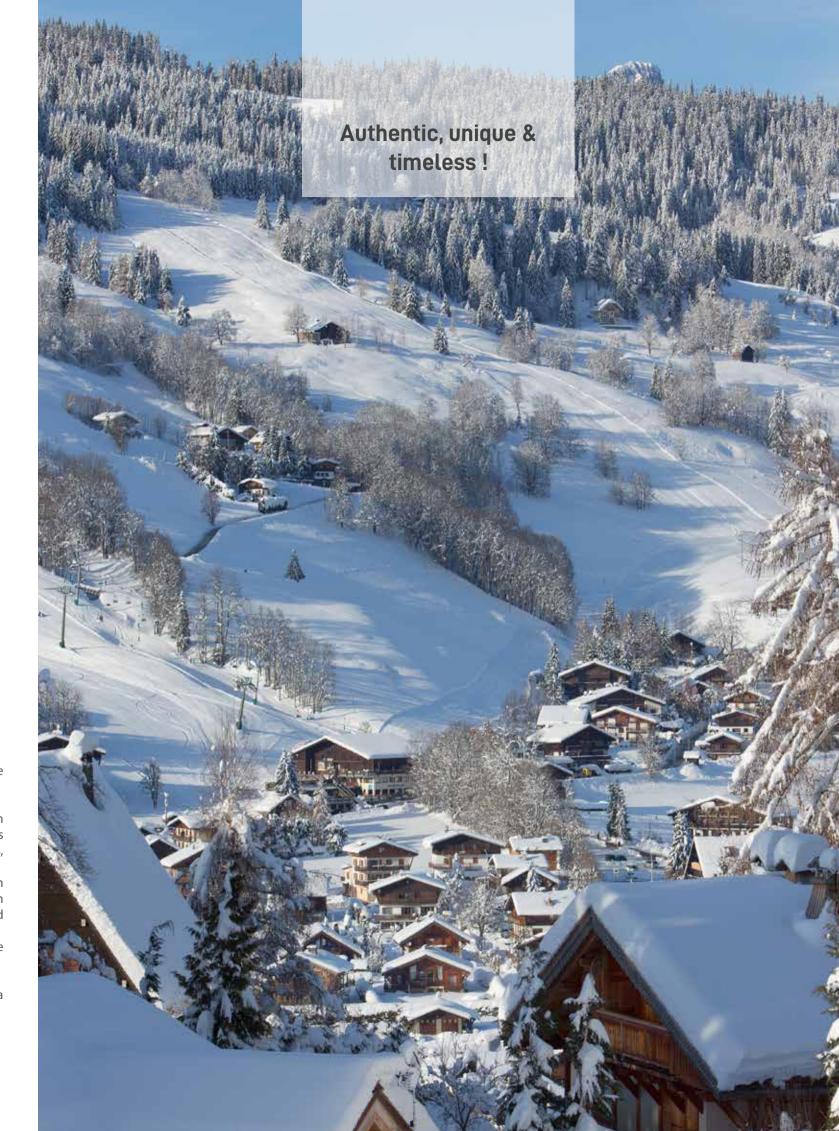
At 1113 m, Megève is an authentic Alpine village which has preserved its identity whilst creating top-of-the-range services that are very much appreciated by today's clientele.

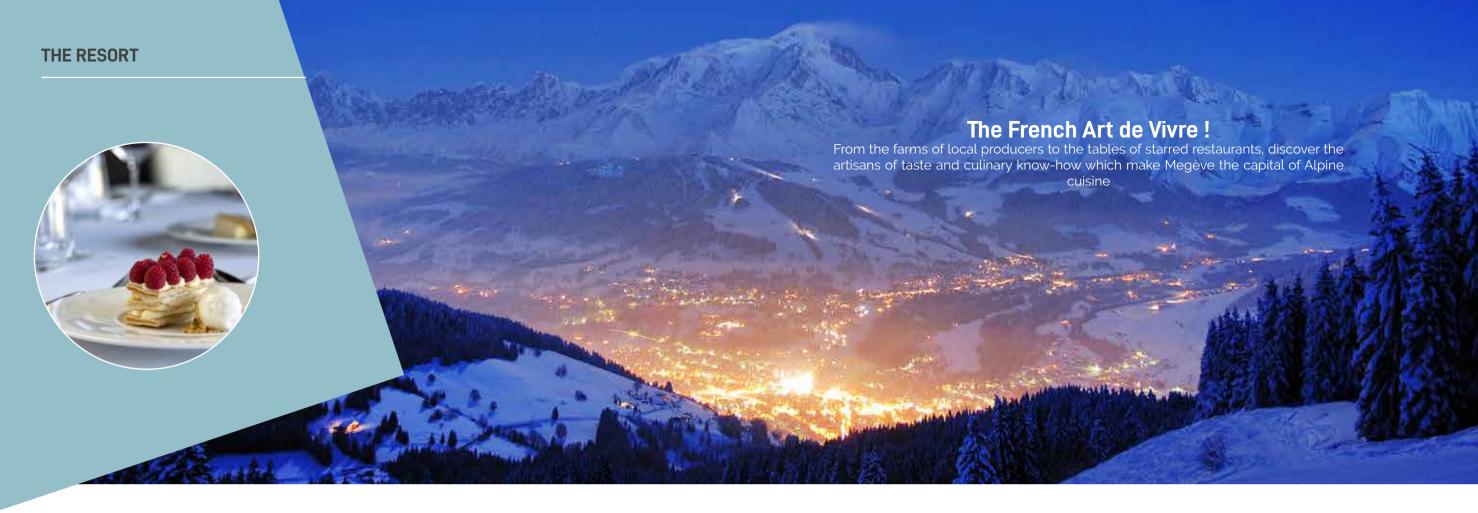
You cannot fail to be moved by this quintessential Haute-Savoie village. Nestled in the heart of Mont Blanc country in an exceptional setting, with an extraordinary history and heritage, Megève has a soul which goes far beyond the images we have of this unique location. An ambassador of local gastronomy, visited again and again by Michelin starred-chefs, this is a destination that is alive all year round.

The cultural and sporting events provide a rhythm to local life and no one can escape the emotions that Megève stirs in us all. Thanks to its residents, Megève says as it lives. The charm of this truly flourishing village centres around its main square with its medieval appearance, its old quarters and narrow lanes, shady squares brightened with fountains and lavoirs: the mark of alpine architecture which knows how to respect its history.

Several luxury boutiques and local shops, bars and Michelin starred restaurants are located right in the heart of the village if you wish to go for a stroll or go out for the evening during your stay.

A friendly environment, gastronomy, well-being and sportsmanship all make this an unmissable destination with a history to tell and an atmosphere to share.





# **BENEFITS & BEST PLACES**

# **BENEFITS:**

Chic clientele Extra-ski activities befitting the greatest resorts

# **BEST PLACES FOR EATING OUT:**

L'Alpette at the top of Rochebrune Le Baboutch on the Mouillettes run La Folie Douce in Mont Joux Le Coucou Cafe at the altiport For the gourmets: L'Idéal 1850 and le Super Megève

# **BEST PLACES FOR EATING OUT AND BARS:**

The 540 Café, in Jaillet Déli's corner The Café 2 la Poste The Délirium in Rochebrune

# FINE DINING:

1920 La table de l'Alpaga Prima Flocons de sel



The French 'natural region', the Pays du Mont-Blanc, was created on the 1st of January 2013 and includes ten communes (Combloux, Les Contamines-Montjoie, Cordon, Demi-Quartier, Domancy, Megève, Passy, Praz-sur-Arly, Saint-Gervais-les-Bains, Sallanches).

Megève acts as a gateway to a range of activities for everyone, in summer and winter alike.

# **ST GERVAIS:** Unique hot springs!

The Bains du Mont-Blanc thermal baths offer a truly exceptional opportunity for relaxation and optimising your well-being! The indoor and outdoor spaces are located in the breath-taking surroundings of the Bonnant gorge. The baths have been laid out to create an elegant experience, and every inch of the careful design enhances the Saint Gervais hot springs.

The multi-sensory journey takes you from experience to experience: steam baths, saunas, immersive grottos, corridors of sensations, warm paving, pools of hot spring water ... Once body and soul are fully relaxed, let time stand still as you soak up the mountain views from the herbal tea rooms.

# **COMBLOUX:** The first artificial ecological swimming lake in France!

The lake, which measures over 1,500 sq.m., contains over 10,000 aquatic plants and a waterfall fed by a small stream, guaranteeing exceptional water quality for swimming while you enjoy breath-taking panoramic views of Mont Blanc. The water is naturally heated by the sun and temperatures vary between 19°C and 26°C, thanks to a tarpaulin stretched over the bottom of the swimming area. You enter the water via a gentle slope that is ideal for children. The lake is in the centre of the village in an Alpine setting, entirely devoid of "concrete" constructions. There is a wooden solarium, a grassy bank leading to the water and a bar/restaurant on the edge of the lake.

# **CHAMONIX:** Access to the Vallée Blanche glacier!

Depart on skis from the Aiguille du Midi, at 3842 m altitude, and embark on an incredible journey over extraordinary glaciers at the foot of Mont Blanc all the way to Chamonix. There is a vertical drop of almost 3,000 m., the best powder, and a unique Alpine ambiance.

There are many golf courses near Megève: Chamonix Golf Club The Golf du Mont d'Arbois course The Golf Flaine-Les Carroz course The Golf des Confins course ... SKI IN FRONT OF MONT-BLANC!

















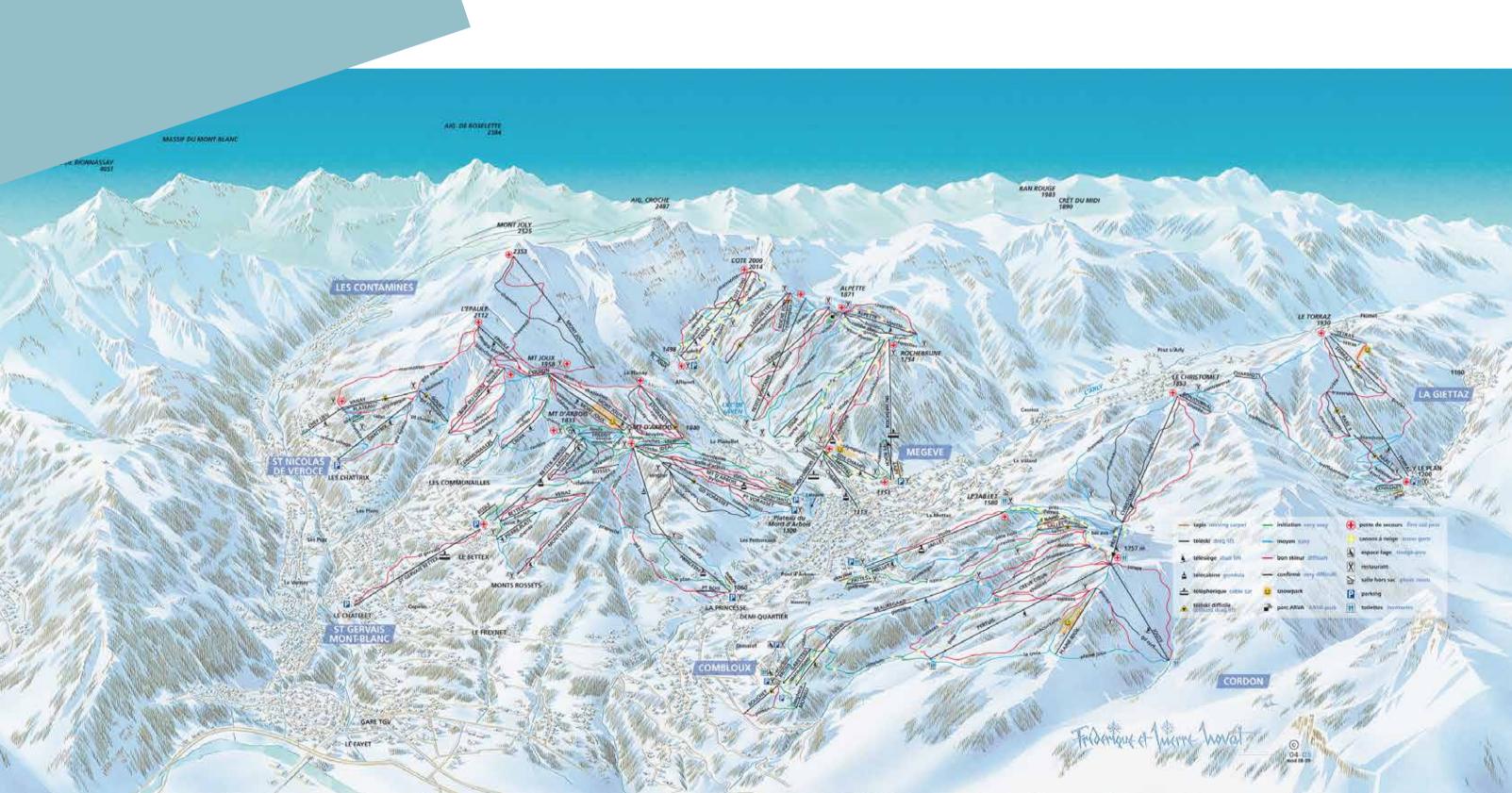
**ÉVASION MONT-BLANC**68 ski runs





PORTES DU MONT-BLANC

238 ski runs 101 cable cars







# **EVASION MONT BLANC SKI AREA**

Covers the ski areas of Megève, Saint-Gervais, Les Contamines and, lastly, Les Portes du Mont-Blanc.

Megève lies in the heart of a massive inter-connected ski area, the 3rd largest in France.

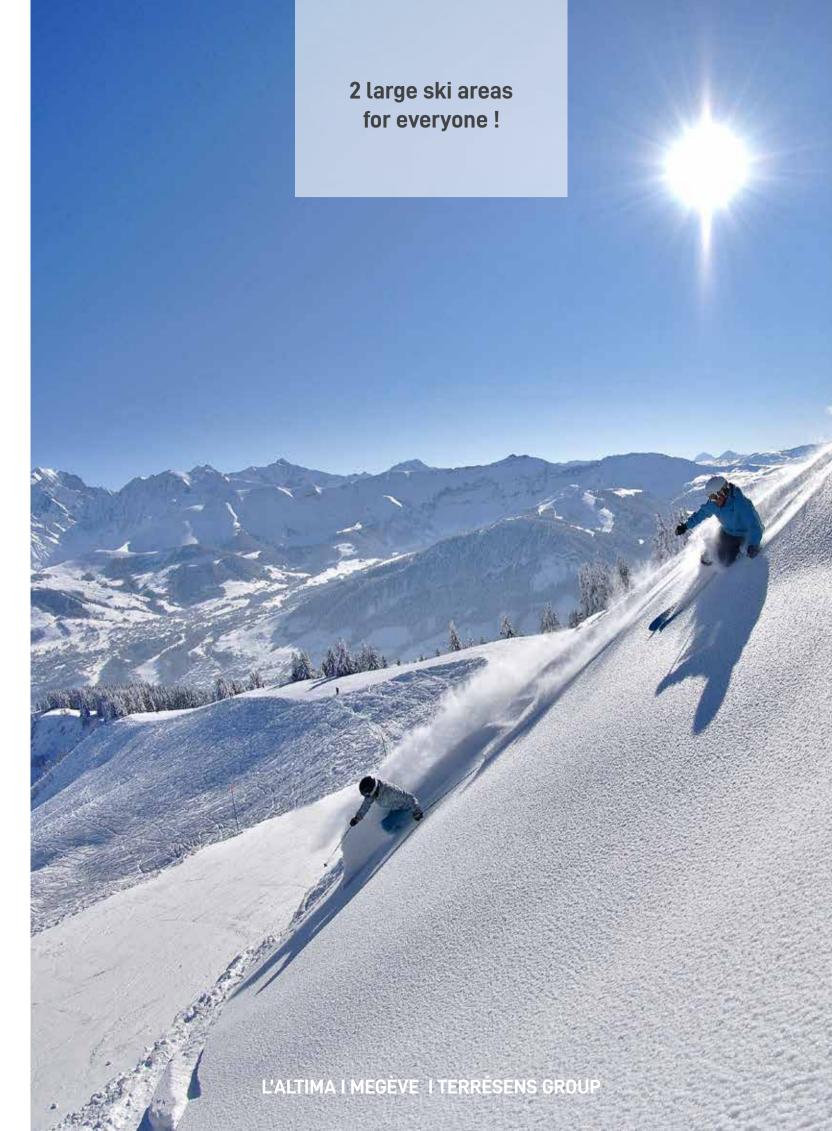
Discover varied skiing for all levels, in a ski area ranging over 8 peaks facing Mont Blanc, from the Fiz to the Aravis. Ski and hike through the pine trees and typical Savoy chalets of the Megève valley in a protected area. Savour gourmet skiing and lunch at one of the many high-altitude restaurants and discover the charms of a protected area and village.

In Megève, fill up your senses as you ski: 100% enjoyment, nature, and breath-taking panoramic views!

# LES PORTES DU MONT-BLANC SKI AREA

Covers the resorts of Combloux, Megève (le Jaillet), La Giettaz and Cordon (not linked).

Ski through pine trees and chalets in mountain pastures opposite Mont-Blanc and the Aravis mountain range, while enjoying breath-taking panoramic 360-degree views.



Varied activities for everyone









Each winter, Megève welcomes and/or organises several large sporting and cultural events which it would be a shame to miss during your stay:

- Tree lighting: The unmissable rendez-vous which launches the season and everyone attends (in December)
- The great odyssey: The most difficult dog sledding race in the world, a real adventure which crosses the Alps over more than 1000 kilometres (in January)
- The BMW polo masters: The world-famous tournament, international teams meet for one of the highlights of the Megévan winter (in January)
- The freestyle ski world cup: Every year Megévan organises the Freestyle Ski World Cup competition in the Cote 2000 area (generally in February)

# THE PALAIS

The largest well-being centre in the Alps with 10,000 m2 of additional spaces opened recently. Swimming pool, spa, hammam, saunas, fitness room, climbing wall with 5,500 holds, skating rink, gymnasium, etc.

# **SNOWSHOEING AND HIKING**

Family routes in the heart of the village or walking at altitude, either hiking or on snowshoes, both will awaken all your senses.

# **DOWNHILL 4S TOBOGGAN**

An unforgettable experience by day or at night. Solo or in a pair, climb into a toboggan and prepare yourself for an adrenaline ride through continually winding turns and tunnels with variations in elevation and speed.

# **CABOCHE TOBOGGAN CENTRE**

Downhill toboggan developed for children with a free conveyor belt to take their toboggan back up the hill – without having to carry it!

VISIT TO A REINDEER FARM CARRIAGE RIDE DOG SLEDDING PARAGLIDING CROSS-COUNTRY SKIING

# **TOP CHOICE**

The unmissable PURE ALTITUDE treatment experience (massages with house products created using edelweiss) available in three renowned establishments.

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# **SUMMER ACTIVITIES**

Recharge your batteries & exert yourself in a natural setting









Every summer, Megève hosts and / or organizes some major sporting and cultural events which it would be a shame not to take advantage of during your stay:

- The Megève Trail Nature
- The Mont-Blanc Race
- The Megève Rally
- The Jazz Festival
- The Megève International Jumping ...

# HIKING

ON foot or by bike, hikes in Megève can easily be adapted to suit your needs with simple routes accessible to all for discovering the local flora and fauna. With cultural, scientific or family walks, or sporting challenges with more technical routes, all outdoor sports lovers will be happy. Exceptional panoramic views, Megève more than meets all expectations.

So you can fully enjoy the hiking and mountain bike routes, mechanical lifts provide access to the main viewpoints with stunning panoramic views of Mont-Blanc and the surrounding mountain range.

# **GOLF COURSE**

Overlooking the village of Megève, with an average altitude of 1,320 metres, the 18-hole Mont d'Arbois golf club is, today, the oldest designed mountain golf course.

A morning in Mont d'Arbois for a round of golf looking out at the mountain summits. Nature is at home here, offering golfers a lush setting where different species, colours and materials mix for a moment of magic amidst a view which is unique and panoramic

### **DOWNHILL 4S TOBOGGAN**

An unforgettable experience by day or at night. Solo or in a pair, climb into a toboggan and prepare yourself for an adrenaline ride through continually winding turns and tunnels with variations in elevation and speed.

# **VIA FERRATA**

Supported by a guide, you will learn how to tame the void and master your emotions. The cable or handrail running alongside the rock allows everyone to feel reassured with the help of a tether.

# POTHOLING

Beneath our feet is a fascinating world waiting to be discovered. From a simple climb to sheer verticals, everyone can choose the level that suits them. From six years old, come and explore a magical underworld.

# **ADVENTURE PARK**

With friends or as a family, come and discover new sensations in the heart of the forest: zip lines, footbridges, and suspended bridges allow you to travel freely from one tree to another.
Extended routes and new challenges.

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HORSE RIDING
CLIMBING
TENNIS
PAINT BALL, LASER GAMES, AIR SOFT, BACK COUNTRY, ETC.

**PÉTANQUE COURT** in the heart of the village

# THE LOCATION

A natural green setting and a view including Mont-Blanc!

Altima is **ideally located** in Megève, within **3 hectares of park** overlooking the station and has a **360-degree panoramic view including of Mont-Blanc** to the east. The property is located in a residential area in the heart of a natural green setting.

From Altima, you can be in the village centre at the ski lifts in minutes, thanks to the internal residents' shuttle service, which operates during school holidays.



Les Vériaz 161 route de Prariand

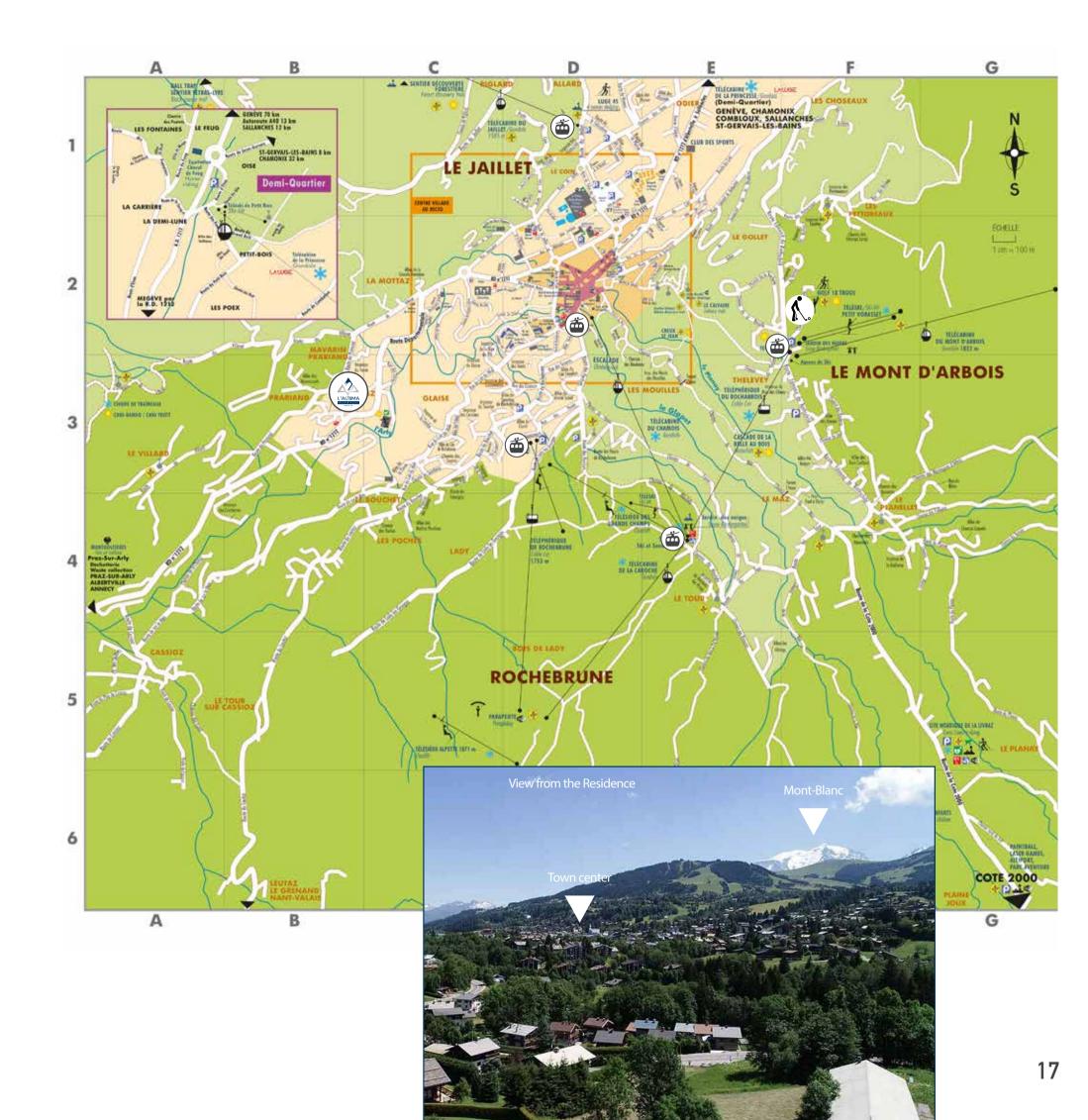




L'ALTIMA ◀► TOWN CENTER : 4 mns L'ALTIMA ◀► TÉLÉCABINE LE JAILLET : 6 mns L'ALTIMA ◀► TÉLÉCABINE ROCHEBRUNE : 7 mns

# **BY FOOTS**

L'ALTIMA ◀► TOWN CENTER : 10 mns



# A natural environment with a view of the Mont-Blanc!



Electric bikes can be reserved at the residence



Shuttles free



Footpath residence



"photos intended to provide non-contractual illustration of the atmosphere. Please refer to the text description for details



# L'ALTIMA

A traditionnal & modern residence!

Blessed with a view of Mont-Blanc, the "Altima" resort is the ideal location to spend your holiday as a family or with friends.

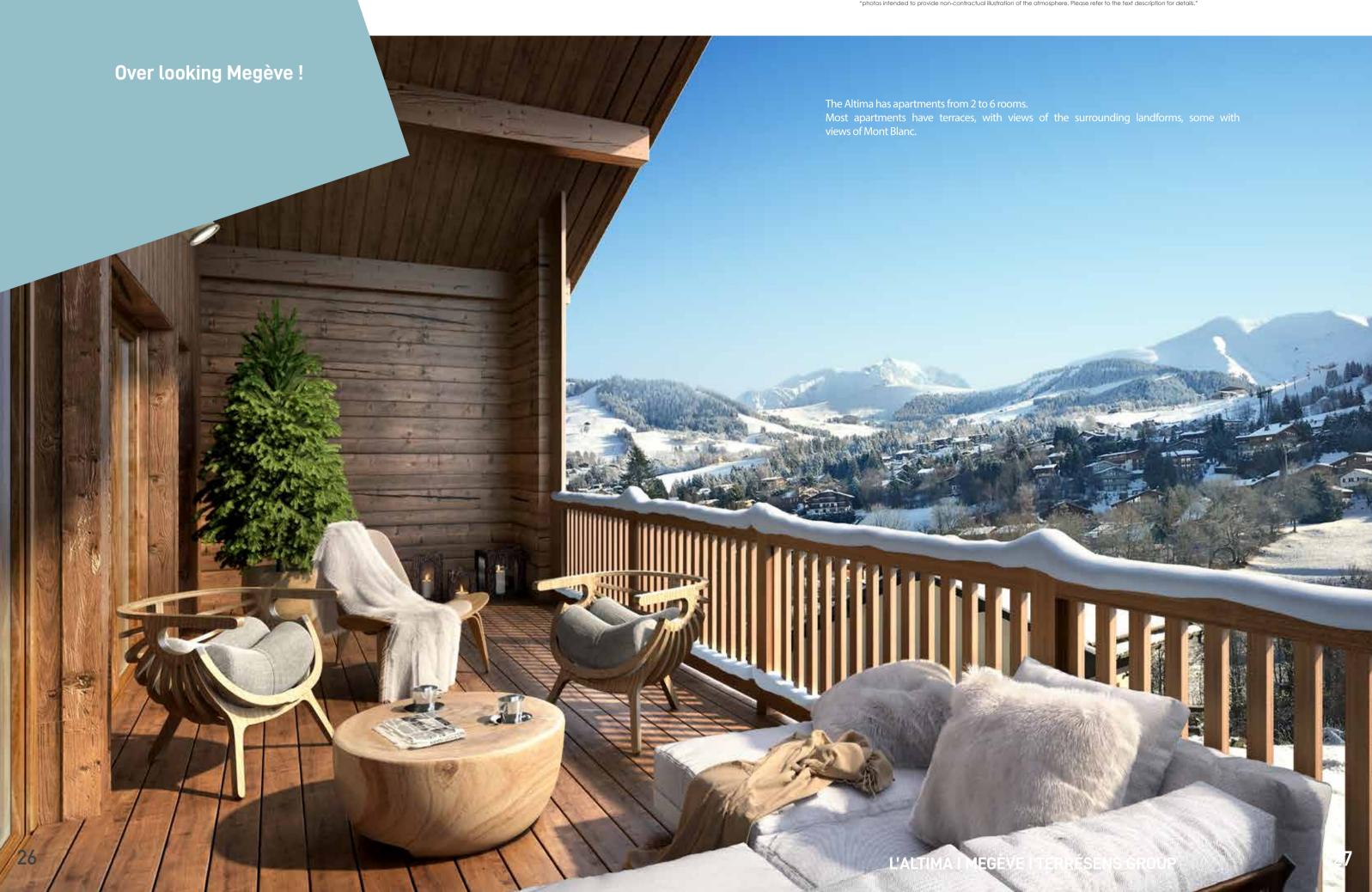
Open both summer and winter, Altima is the perfect setting off point for the slopes or for a round of golf or just simply to go for a hike and discover the exceptional views.

Everything has been thought about to ensure your stay is full of unforgettable moments.



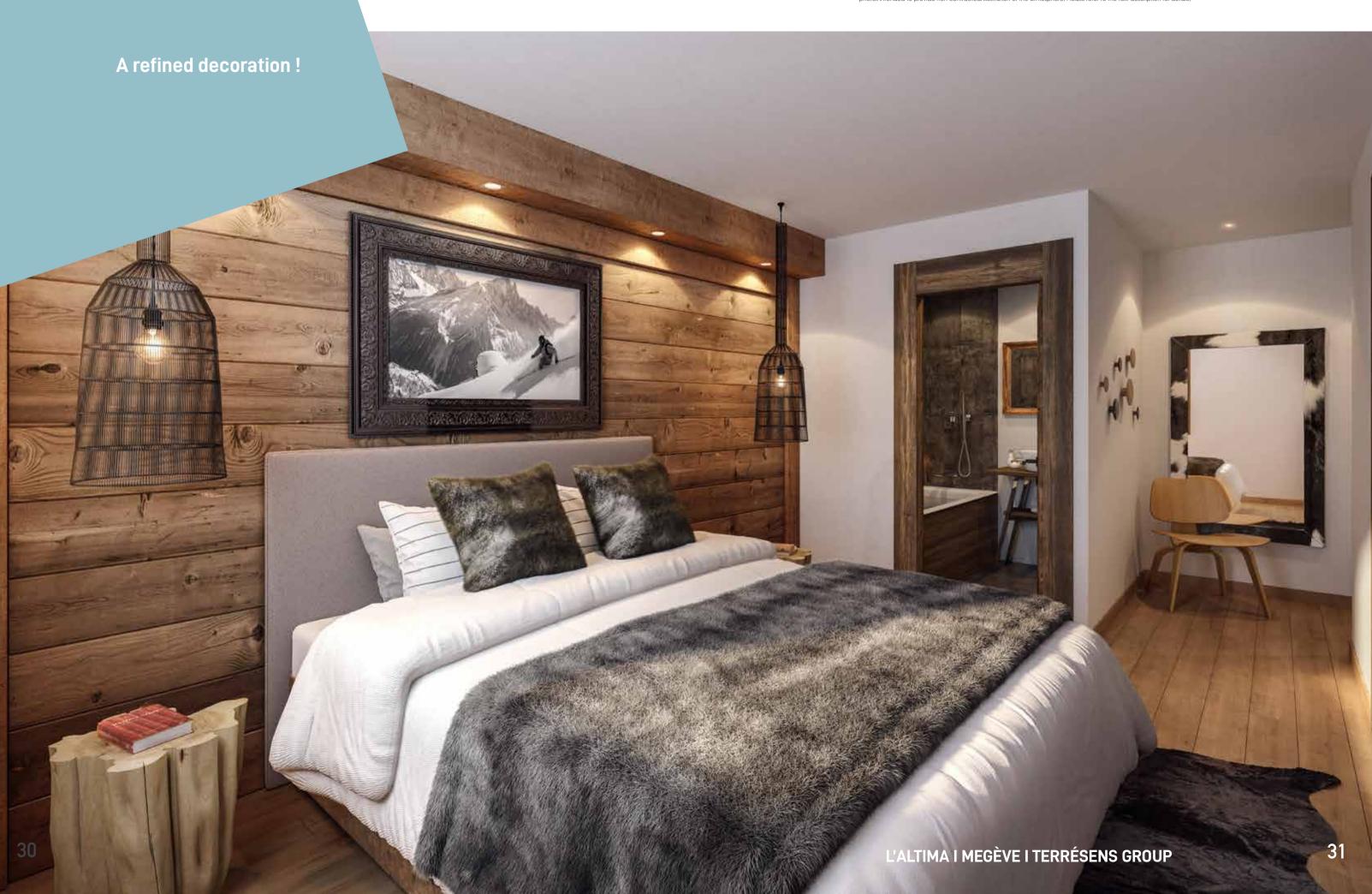
"photos intended to provide non-contractual illustration of the atmosphere. Please refer to the text description for details





Equipped with high quality services, the apartments are furnished and equipped with care. The noble materials, the wood and the stone, bring the heat and the atmosphere of the mountain.





**Bright interior!** 

# **OUTSTANDING FACILITIES**

The floors of the entranceways, recesses, lounges, kitchens and bedrooms are covered with oak laminate flooring. In the lounge, one wall is clad with wood and stone trim.

The lounges in the apartments located on the top floors will have exposed beams.

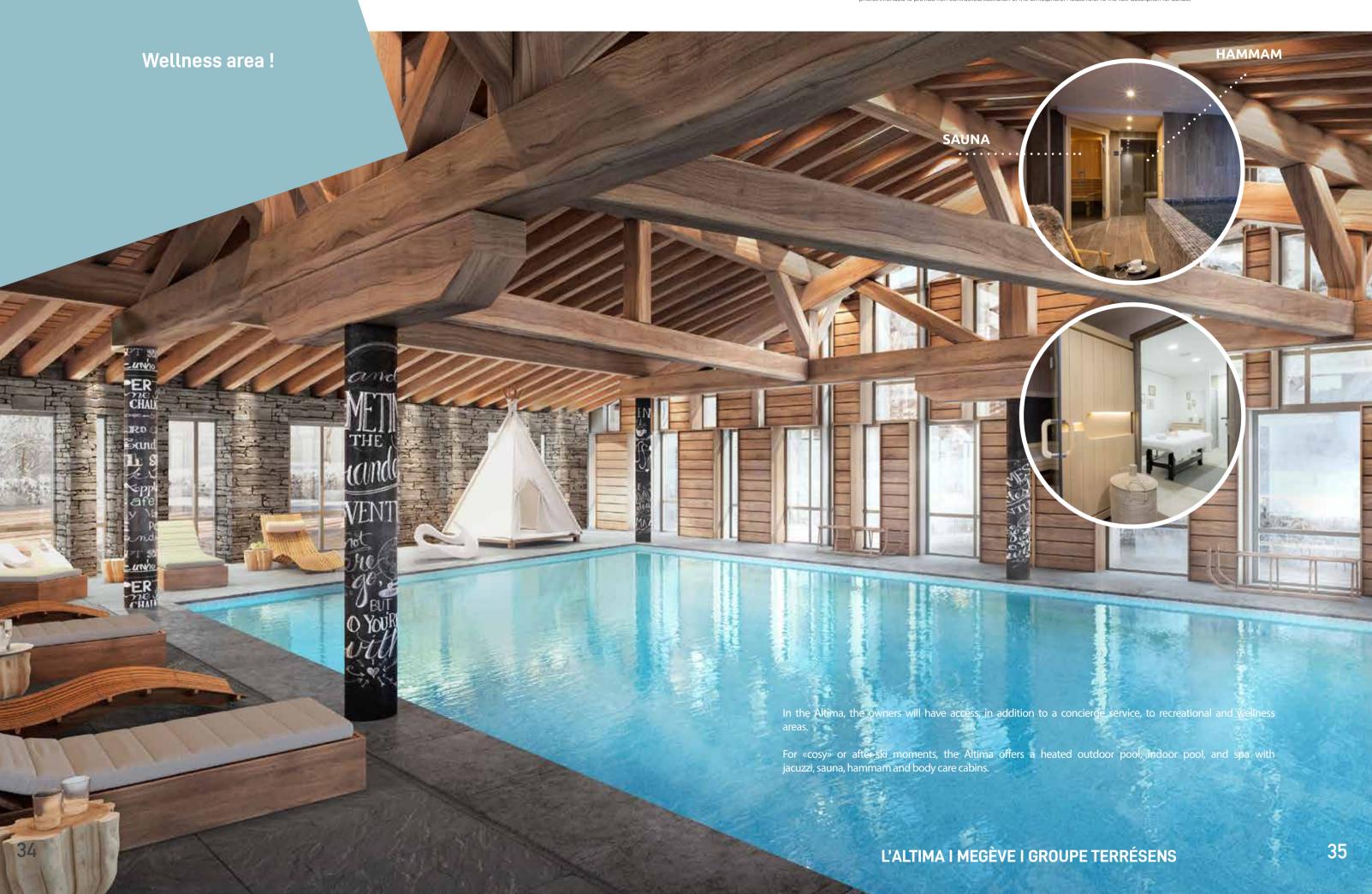
In the bedrooms, perpendicular to the headboards, the wall will be clad in decorative wood. They will be equipped with wardrobes.

The fitted kitchens, in two-tone shades, will be equipped with the following features:

- Zimbabwe stone or equivalent work surface,
- Fitted sink and integrated draining board in high density or equivalent resin,
- Single-lever mixer, movable spout on sink and spray attachment (GROHE or equivalent),
- 3-ring ceramic hob without buttons,
- Fitted telescopic extractor hood,
- Fridge-freezer (size depends on accommodation capacity),
- Fitted multi-function pyrolysis oven with stainless steel finish, Fitted microwave oven with stainless steel finish,
- Fitted dishwasher (12 place settings),
- From the 3-bedroom type accommodation upwards, built-in wine cellars (12 bottles).



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# € C

# **INVESTOR SOLUTION**

Invest for your retirement with an incomegenerating property in a premium location.

# Opt for the DADDY POOL: Commercial Lease

- 11-year contractual rental income commitment.
- Yield of up to 4% annually before rental charges and net of taxes.
- Option to transform part of the rent into owner occupancy.
- Reclaim VAT (20%) on the purchase price\*.

Very limited number of apartments available (between 5% and 10%) in each apartment complex in order to secure the rental investment.



# **DYNAMIC SOLUTION**

Enjoy great freedom of occupancy, while also enjoying a profitable level of seasonal rental income.

# Choose our TERRÉSENS VACANCES lease agreement: Commercial Lease

- Every year, you decide when you are going to stay at your home\*\*.
- Your property is rented through the top tourist distribution networks.
- You can tailor your rental income to suit to your own occupancy needs.
- Reclaim VAT (20%) on the purchase price\*\*.
- Concierge service available to homeowners.



# **CLASSIC SOLUTION**

Or you may prefer to manage the rental yourself (like an estate agent) without benefiting from VAT recovery.

# The TERRÉSENS GESTION management mandate is for you: Management Mandate

- Renew each year to suit your needs.
- Simply let us know which weeks you would like to rent out your property at any time.



Rent out your property yourself, while benefiting from hotel-style services.

# Choose the TERRÉSENS CONCIERGERIE serviced accommodation contract :

 These include preparing for and welcoming tenants, providing check in, inventory or arrivals and departures, cleaning, linen, tour of the apartment complex etc.

**Professional** construction and management



# MOUNTAIN SPECIALIST SINCE 2008!

# DESIGNING AND BUILDING

Our group gets involved as soon as a property has been identified. After our development department has carried out a study, we choose the locations paying meticulous attention to detail. The choice is vital because it quarantees the best investment: "Location, location, location" is our motto!

We then carry out the following steps: markets studies for the product; benchmarking; and product design in collaboration with the architects, our management department and the future management teams.

When building the properties, we get involved as the property developer/co-developer, or even as consulting technicians or engineers.

# MARKETING AND CONSULTING

Immoé, a subsidiary of the TERRÉSENS group, markets the properties (apartments, chalets, villas etc.). We work with our own network of consultants in France and internationally.

# MANAGING AND OPERATING

Our management team studies, selects and validates the future property programmes completely independently so as to ensure long-lasting problem-free management. Depending on the project, its size, location, and the typology of the building, we entrust the running of the residential complexes to wellknown, recognised managers or we run them ourselves. During the operational phase, our on-site teams ensure the properties are well-run, full of bookings, while also looking after the upkeep of the apartments and shared areas and carrying out technical monitoring.

# DISCOVER TERRESENS IN VIDEOS









For the owners who wish it, Terrésens Vacances (subsidiary of the Terrésens group) proposes a rental management service, in order to put in seasonal hiring and in a punctual way their property, as well as a concierge service.

Terrésens - Hôtels & Résidences (trademark of Terrésens Vacances) works for homeowners to manage exceptional properties by the sea or in the mountains, while offering a concierge service before and during their stay (as described earlier in the purchase options).

Terrésens - Hôtels & Résidences selects first-rate destinations with strategic locations (resort centre, ski access, sea view, etc.) to ensure each residence is always occupied.

Its teams oversee smooth operations, through cleaning, maintenance and technical oversight of the apartments and common areas.

The dedicated commercial structure develops holiday sales, relying on European sea and mountain holiday specialists to rent owners' apartments.

# TERRÉSENS - HÔTELS & RÉSIDENCES CONCIERGE

For a burden-free dream holiday, owners and their loved ones can use this card to access various concierge

For any personal requests, a concierge is at your disposal. Upon request and from your advisor, other rental management solutions and custom surveys available.

\* Card offered for the first 3 years upon signing a commercial lease with Terrésens - Hôtels & Résidences















Votre contact privilégic

+ 33 (0)472 14 07 14

CARTE ULTIMATE

point of contact

Dry cleaning service

In home hair dresser

Medical assistance

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# **OPERATION NAME:**

L'Altima

### **OPERATION ADRESS:**

161, Route de Prariand 74120 Megève

# **OPERATION TYPE:**

Immobilier neuf - Vente en état futur d'achèvement

### **PROPERTIES:**

Appartements du studio au T6

# **SERVICES:**

Accueil, services de conciergerie, caves, parking sous-sol, casiers à skis chauffés, piscine, espace bien-être (avec hammam, sauna, jacuzzi)

### **DEVELOPER:**

Groupe Terrésens

### MANAGER:

Terrésens Hôtels & Résidences







